

## Course Outline

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Accounting and Finance  
School of Business & Economics  
BLAW 2910 - **3.00** - Academic

Commercial Law

## Rationale

GET analysis has identified that this course meets the Citizenship ILO criteria. See attached foci tool and notes under Educational Objectives/Outcomes.

## Calendar Description

Students examine the legal environment in which businesses operate and how common law and different provincial and federal government statutes influence decision making. Topics include origins of Canadian law; resolving disputes and navigating the court system; tort law, contract law; sales of goods and consumer protection; methods of carrying on business; workplace law; property law; and creditor law.

## Credits/Hours

**Course Has Variable Hours:** No

**Credits:** 3.00

**Lecture Hours:** 3.00

**Seminar Hours:** 0

**Lab Hours:** 0

**Other Hours:** 0

*Clarify:*

**Total Hours:** 3.00

**Delivery Methods:** (Face to Face)

**Impact on Courses/Programs/Departments:** Not applicable

**Repeat Types:** A - Once for credit (default)

**Grading Methods:** (S - Academic, Career Tech, UPrep)

## Educational Objectives/Outcomes

1. Describe the basic origins of Canadian common law, equity, and statute law.
2. Diagram the system of British Columbia and Canadian courts.
3. Explain the differences between intentional and unintentional torts, particularly in a business context as well as the legal remedies available to successful plaintiffs.

4. Describe the elements that make a contract valid and enforceable, the ways in which a contract may be discharged, and the remedies available for breach of contract.
5. Discuss with examples the forms of business organizations and the advantages and disadvantages of each.
6. Apply rules from sale of goods legislation to determine when title to goods passes to a buyer.
7. Identify seller activities designed to drive up prices of goods or services, cause price discrimination or unduly lessen competition.
8. Explain how mortgages, conditional sale agreements and other security instruments protect creditor investments and creditors' rights upon default.
9. Describe estates and lesser interests in land under land titles legislation and the Torrens system.
10. Specify types of remedies available to a plaintiff under environmental common law cases and why legislation is required to address pollution causing more fundamental environmental damage.
11. Explain patents, trademarks, copyright and industrial design.
12. Describe the effect of contract law on the employer-employee relationship.
13. This course meets the Citizenship criteria. See attached foci tool demonstrating the match.

## Prerequisites

ENGL 1100-Introduction to University Writing

## Co-Requisites

## Recommended Requisites

## Exclusion Requisites

BLAW 2911-Commercial Law

BBUS 3930

BBUS 3931

TMGT 2250-Hospitality Law

## Texts/Materials

### Textbooks

1. **Required** Buchan et al. (The Business Law Group). *Canadian Business Law*, 2nd ed. Emond Montgomery Publications, 2012

## Student Evaluation

The Course grade is based on the following course evaluations.

**Midterm(s) 40%**

**Assignments 10-20%**

**Class participation 0-10%**

**Final exam 40-50%**

**Students must pass the final exam to pass the course.**

# Course Topics

## 1. Origins of Canadian Law

- Nature, origins and sources of law
- The court system and court procedures
- Administrative Law
- Legal risk management

## 2. Resolving Disputes and Navigating the Court System

- Negotiation, mediation and arbitration
- Litigation
- The role of courts

## 3. Tort Law

- Elements of a tort
- Categories of torts
- Preventing and defending tort actions
- Addressing tort risks
- Remedies for torts

## 4. Contract Law

- Elements of a valid contract
- Typical terms in business contracts
- Requirements of form and writing
- Failure to create an enforceable contract
  - Mistake
  - Misrepresentation
  - Undue influence
  - Duress
  - Performance and discharge by means other than performance
- Remedies for breach of contract

## 5. Sale of Goods and Consumer Protection

- Application of the legislation
- Conditions and warranties
- Contractual duties of the buyer
- Remedies of the seller
- Consumer protection legislation

## 6. Methods of Carrying On Business

- Sole Proprietorship
- Partnerships
  - General partnership
  - Limited partnership
  - Limited liability partnership
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Corporations  
Corporate liability in Environmental Law  
Agency  
Joint ventures  
Franchises

#### 7. Workplace Law

- The employment contract
- Human rights in the workplace
- Health and safety
- Workplace equity and privacy
- Unions

#### 8. Property Law

- Personal property and bailment
- Real property and interests in land
- Leases and insurance
- Intellectual property
- Patent
- Copyright
- Trademark
- Industrial Design

#### 9. Creditor Law

- Business banking requirements
- Debt versus equity financing
- Remedies available to secured and unsecured creditors
- Bankruptcy and insolvency

## **Methods for Prior Learning Assessment and Recognition**

As per TRU Policy

### **Last Action Taken**

Implement by Submission Preview Subcommittee Chair Shelley Church

Current Date: 27-Oct-20